



**Alaskan Copper & Brass Company**  
**1840 Dornoch Court**  
**San Diego, CA 92154**  
**(619) 423-2546**  
**FAX ( (619) 423-5310**

We will be accepting applications for this job opening only between the opening and closing dates. Individuals who meet all of the requirements will be considered for an interview. Job applications may be filled out in person or online at [www.alaskancopper.com](http://www.alaskancopper.com) and sent via fax or scanned to [rar@alaskancopper.com](mailto:rar@alaskancopper.com) when completed.

**Date Opened:** October 8, 2018

**Job Title:** Inside Sales Representative B

**Pay Rate:** Depending on qualifications and experience

**Hours of Work:** 8:00 am to 4:30 pm

**Location:** 1840 Dornoch Court  
San Diego, CA 92154

**Job Summary:**

Receive phone, fax and email requests from customers for information, prices and orders for stainless steel, aluminum, brass and copper, sheets, plate, rod, bar, shapes, pipe, tube and other metal service center products and services. Will support the outside sales activity.

**Requirements To Be Considered For Position:**

1. Application must be filled out completely by the Applicant.
2. Pass a Pre-employment drug screen.
3. Meet all of the Required Essential Job Skills/Experience.

**Required Essential Job Skills/Experience:**

1. Must have minimum of 2 years sales experience.
2. Courteous and professional telephone skills.
3. Good verbal and written communication skills, legible handwriting.
4. Able to use computer to check availability and prices.

5. Self confidence.
6. Willing to comply with company rules and policies.
7. Good interpersonal skills.

**Required Essential Job Duties/Functions:**

1. Represent the Company in a professional, courteous, and expeditious manner.
2. Receive voice and text inquires and orders from customers.
3. Assist in the development of new accounts.
4. Quote prices and delivery to customers utilizing the product and pricing knowledge of the Alaskan Team.
5. Write, price, process and expedite all orders received.
6. Progress in product and market knowledge.
7. Receive and resolve customer complaints.
8. Develop ability to quote items not in internal pricing system.

**Job Accommodations:**

Considered on an individual basis.

**Physical Requirements:**

1. **This position requires the following in a 8-hour work day:**

<u>Total At One Time</u>	<u>Total During Entire 8-Hour Day</u>
Standing: 15-20 minutes	1/2 to 1 hour
Walking: 15-30 minutes	1/2 to 1 hour
Sitting: 1 hour	2-6 hours

2. **Movement of objects and strength required for this job:**

<u>Lifting:</u>		<u>Carrying:</u>	
Up to 5 lbs:	FREQUENTLY (34-66%)	FREQUENTLY	(34-66%)
6-10 lbs.:	OCCASIONALLY (1-33%)	OCCASIONALLY	(1-33%)
11-20 lbs.:	OCCASIONALLY (1-33%)	OCCASIONALLY	(1-33%)
21-25 lbs.:	OCCASIONALLY (1-33%)	OCCASIONALLY	(1-33%)
26-50 lbs.:	OCCASIONALLY (1-33%)	OCCASIONALLY	(1-33%)

3. **Required repetitive use of hands:**

Simply Grasping: YES	Fine Manipulating: YES
Pushing & Pulling: YES	

4. **Repetitive Actions/Movements Involving the Feet:**

Right Foot: NO	Both: NO
Left Foot: NO	

5. **Worker Positions Required in the Performance of this Job:**

Climbing: OCCASIONALLY (1-33%)	Stooping: OCCASIONALLY (1-33%)
Balancing: OCCASIONALLY (1-33%)	Kneeling: OCCASIONALLY (1-33%)
Bending: OCCASIONALLY (1-33%)	Crouching: OCCASIONALLY (1-33%)
Reaching: CONTINUOUSLY (67-100%)	Crawling: NEVER

**6. Sensory Requirements:**

Talking and/or Hearing:	YES
Seeing: Acuity:	YES
Depth Perception:	YES
Field of Vision:	YES
Accommodation:	YES
Color Vision:	NO

**7. Environmental Conditions That Are Found in the Work Site:**

PHYSICAL SURROUNDINGS:	<input checked="" type="checkbox"/>	Inside (75% of time)
	<input type="checkbox"/>	Outside (75% of time)
	<input type="checkbox"/>	Both (equal amounts)
TEMPERATURE:	<input type="checkbox"/>	Cold (enough to cause
bodily		
discomfort)	<input type="checkbox"/>	Hot (enough to cause bodily
		discomfort)
	<input type="checkbox"/>	Variations (sufficient to
cause		bodily
reactions)		
WET:	<input type="checkbox"/>	Contact with water and/or
other		liquids
HUMID:	<input type="checkbox"/>	Moisture content sufficient
to		cause bodily
discomfort		
NOISE:	<input type="checkbox"/>	Sufficient to require
hearing		protection
VIBRATION:	<input type="checkbox"/>	Sufficient to cause repeated
		motion or continuous
shock		
HAZARDS:	<input type="checkbox"/>	Risk of bodily injury
present		
FUMES:	<input type="checkbox"/>	Smoke or vapors resulting
from		combustion or
chemical reaction		
ODORS:	<input type="checkbox"/>	Toxic or non-toxic smells

TOXIC CONDITIONS:  
fumes, dusts,  
mists or liquids  
cause bodily harm.

— Exposure to disabling  
gases, vapors,  
that may

DUST:  
cause  
disease

— Small particulates that may  
occupational